

## EGZAMIN B2 z języka angielskiego na koniec lektoratu (Business Partner B2)

### GRAMMAR (15 points)

- 1 By the middle of next month we \_\_\_\_\_ all the new equipment in the factory.  
A install                      B will have installed                      C will be installing
- 2 I wonder if I \_\_\_\_\_ here in ten years' time.  
A will still be working    B will still have worked here    C still work
- 3 It is clear that in today's competitive climate, up-to-date training courses \_\_\_\_\_ in order to retain staff.  
A must provide              B must be provided              C mustn't provide
- 4 Sales are so bad that it is \_\_\_\_\_ the brand will increase its revenue this year.  
A unlikely that              B unlikely to                      C likely to
- 5 You will be able to control your heating remotely if you \_\_\_\_\_ the application.  
A downloaded    B would download                      C download
- 6 Our digital consumers might enjoy more personalized services if we \_\_\_\_\_ technologies more effectively. But we don't.  
A managed                      B manage                              C would manage
- 7 If I \_\_\_\_\_ you, I would design a new product.  
A am                              B would be                              C were
- 8 We wouldn't have paid such a high tax bill last year if we \_\_\_\_\_ some of our profits to a charity for the homeless.  
A would give    B had given                              C would have given
- 9 Productivity has been declining for months \_\_\_\_\_ employee motivation remaining the same.  
A although                      B in spite of                              C nevertheless
- 10 \_\_\_\_\_ some work can be done from home, many companies prefer to have the workers in the factory.  
A Even though                      B However                              C On the other hand
- 11 Jack, \_\_\_\_\_ Sylvia finish the point she's making and then you will have a chance to speak.  
A let                              B allow                              C permit
- 12 She promised \_\_\_\_\_ me the relocation plan by next Monday.  
A sending                      B to send                              C she had sent
- 13 My teacher suggested \_\_\_\_\_ business administration.  
A studying                      B to study                              C study
- 14 Paola said to Juan, 'David is going to have to find a new job.' Paola told Juan that David \_\_\_\_\_ a new job.  
A had found                      B has found                              C was going to have to find
- 15 'We have signed a new contract recently', the company informed us.  
The company informed us that they \_\_\_\_\_ a new contract recently.  
A had signed                      B would sign                              C were signing

## VOCABULARY (35 points)

**VOCABULARY 1** Match the words/expressions and the definitions. There are TWO extra words/expressions you do not need to use. (10 points)

benefit	excessive	freelancer	loan	mortgage	overtime	praise
productivity	recession	retailer	stock market	teamwork		

- 1 a person or business that sells goods to the public in relatively small quantities for use or consumption rather than for resale: \_\_\_\_\_
- 2 a person who is self-employed and hired to work for different companies on particular assignments: \_\_\_\_\_
- 3 time worked in addition to one's normal working hours: \_\_\_\_\_
- 4 an advantage, improvement or help that you get from something: \_\_\_\_\_
- 5 when a group of people work effectively together: \_\_\_\_\_
- 6 an amount of money that you borrow from a bank, financial institution, etc.: \_\_\_\_\_
- 7 a legal arrangement by which you borrow money from a bank in order to buy a house, and pay back the money over a period of years: \_\_\_\_\_
- 8 a difficult time when there is less trade or business activity in a country than usual: \_\_\_\_\_
- 9 the place where you buy and sell stocks and shares: \_\_\_\_\_
- 10 to say publicly that someone has done a very good job: \_\_\_\_\_

**VOCABULARY 2** Fill in the gaps in the sentences using the words given below. There are TWO extra words you do not need to use. (10 points)

appraisal	emotional	environmental	mile	overloaded	prioritise
promotion	rapport	recognition	reluctance	wavelength	view

- 1 I know we're both on the same \_\_\_\_\_ about their experience. We absolutely agree with each other, don't we?
- 2 From your point of \_\_\_\_\_, it should take around a month of local support, right?
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- 4 Sorry to bother you, but I need your help. I'm \_\_\_\_\_ at the moment with so much work!
- 5 When you are working in a team, it is important that there is \_\_\_\_\_ between team members so that they can cooperate as efficiently as possible. Good relationships are invaluable.
- 6 One of the goals of an employee \_\_\_\_\_ is to set targets for the future.
- 7 When staff members receive \_\_\_\_\_ for doing a good job, their motivation increases.
- 8 She received a(n) \_\_\_\_\_ to a management position due to excellent performance.
- 9 Fashion brands should definitely consider the \_\_\_\_\_ impact on our planet so that they do not pollute it in any way.
- 10 A person with \_\_\_\_\_ intelligence can control their emotions and show empathy.

**VOCABULARY 3 Choose the correct answer a, b, c or d. (15 points) 1**

He runs a business that specializes in the \_\_\_\_\_ of consumer data.

- A analyse                      B analysis                      C analytical                      D analyst

2 A lack of planning and communication on the part of management may cause uncertainty and \_\_\_\_\_ among staff.

- A apprehensive                      B apprehensively                      C apprehension                      D apprehend

3 Through all of the amazing change and growth of the business, Romy has proved to be extremely \_\_\_\_\_, running a tiny shop and then a successful international business, all with great skill.

- A adaptable                      B adaptation                      C adapt                      D adaptedly

4 We need to ensure that the \_\_\_\_\_ of the new strategy is smooth.

- A implement                      B implementation                      C implemented                      D implementor

5 **A:** When do we implement the changes? **B:** I can't say \_\_\_\_\_ certain because not all the information has been confirmed yet.

- A with                      B by                      C for                      D in

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7 I'm afraid we're running out of time. So just to \_\_\_\_\_ everything, we all agree to offer more online courses, and some blended learning, and Tom thinks that the digital platform will definitely reduce training costs.

- A rephrase                      B recap                      C propose                      D add

8 **A:** Did you receive the report? **B:** Yes, but there are a couple of things to \_\_\_\_\_ as I'm having a little difficulty following the overall strategy.

- A clarify                      B refer                      C catch                      D sum

9 To \_\_\_\_\_ means to help a person or a company that is in financial difficulty.

- A bail someone out                      B go bankrupt                      C borrow                      D be insolvent

10 Within two years Sanjit rose through the \_\_\_\_\_ to become a manager.

- A performance                      B loyalty                      C employment                      D ranks

11 There is a danger of the company \_\_\_\_\_ bankrupt, which is very worrying.

- A making                      B going                      C dropping                      D recovering

12 Companies cannot offer a \_\_\_\_\_ of lifelong employment these days.

- A guarantee                      B reward                      C recognition                      D success

13 The best companies aim to attract the best employees so the pay \_\_\_\_\_ are often above average.

- A salaries                      B codes                      C cultures                      D rates

14 If something can wait until next week, we shouldn't \_\_\_\_\_ resources to it this week. The point is to waste as little time as possible.

- A set                      B allocate                      C maximize                      D identify

15 Before relocation one of the main tasks was to \_\_\_\_\_ the risks and benefits of different locations.

- A cope                      B implement                      C weigh up                      D adapt

# KEY

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